



Meeting global chemistry needs with unrivalled
experience and outstanding value

 **Key Organics**
The right side of the Equation



About us

Welcome to Key Organics, a leading global provider in the supply of high quality chemical products and contract services to the pharmaceutical, agrochemical, biotechnology sectors together with related industries and applications.

Track Record

Key Organics has over 20 years of proven expertise and competence enabling it to become a long-term strategic partner to meet all its clients' chemistry needs. Rather than just selling compounds the primary aim of Key Organics is to provide a consistent, reliable and very high quality service, with unrivalled customer support, technical back-up, guaranteed confidentiality and outstanding performance.

Security and Reliability

Key Organics, as a wholly owned subsidiary of the Tennants Group, has the financial strength, coupled with modern state-of-the-art equipment and infrastructure, to remain a successful long-term player. Unlike some companies Key Organics does not act as a 'middle man', sub-contracting work out to an unknown third party, thereby potentially compromising quality and risking confidentiality.

Competence is the Key





The leading innovator in our field

Resources

Key Organics has a large staff of expert chemists, supported by specialist Analytical, Business Development, and Customer Support functions providing a seamless, high quality service unrivalled in the industry. Through close co-operation with its clients, Key Organics is able to provide cost effective solutions to difficult chemical problems, maximising clients' return on investment, enabling Key Organics to remain the leading innovator in its field.

Client focus

Key Organics' passion for quality, choice, customer service and support, coupled with competitive pricing, delivers true value for money.

Key Organics' strengths lie in 'difficult' and novel chemistry beyond the capabilities of lesser organisations, thus contributing strongly to the clients' value chain.

To better meet their needs and engender trust and confidence in its abilities, Key Organics aims to establish strong long-term strategic relationships with its clients.

With guaranteed confidentiality, broad expertise and proven performance, Key Organics is increasingly the preferred chemistry partner for many major companies.

Value is the Key

Solutions, services & products

Chemistry solutions

Key Organics offers a comprehensive range of chemistry solutions to its clients.

Services

Tailor-made services under the KOCAS brand include Custom chemistry, Contract/FTE chemistry, Library development, and Analytical support services.

Products

Under the BIONET brand, Key Organics offers the renowned and extensive 'Bionet Screening' and 'Bionet Intermediates' catalogues.

Whatever the chemistry requirements, Key Organics can be trusted to offer the best value solutions to meet individual needs.



Solutions are the Key



Choosing between Contract and Custom Synthesis

Key Organics is able to tailor the service it provides to meet a client's particular needs and expectations. It is able to respond in a creative and flexible manner to each request that it receives. Based upon a detailed examination of the chemistry involved, Key Organics then proposes the best model to enable it to complete each project within the timelines required whilst offering excellent value.

Some of the different aspects of Key Organics' Contract and Custom Chemistry services are detailed below:

Contract Synthesis (FTE)

- Ideal for research based or validation projects
- Fee for service/chemist
- Enhanced flexibility to adapt to client's changing/evolving requirements
- Regular teleconference and reporting as specified by the client
- Chemists selected for skill sets that best match project requirements and goals

Custom Synthesis

- Ideal for single compounds/discrete projects
- Up-front/milestones/phased payments
- Assigned to a KOCAS chemist who manages the project and provides regular progress reports
- Experienced synthetic chemists with proven track records for novel and difficult syntheses
- Detailed quotation with a realistic assessment of the chemistry

Understanding a client's needs is the Key

Key Organics – your trusted partner to solve your challenging synthetic problems

Contract/FTE chemistry

Reliability & competence

Contract or Full Time Equivalent (FTE) chemistry support offers the benefit of dedicated chemists, focused solely on one client's interests, for short or long-term projects.

KOCAS chemists specialise in difficult and challenging chemistry to exceptionally high standards. Its record of success is second to none, often delivering where other companies have previously failed.

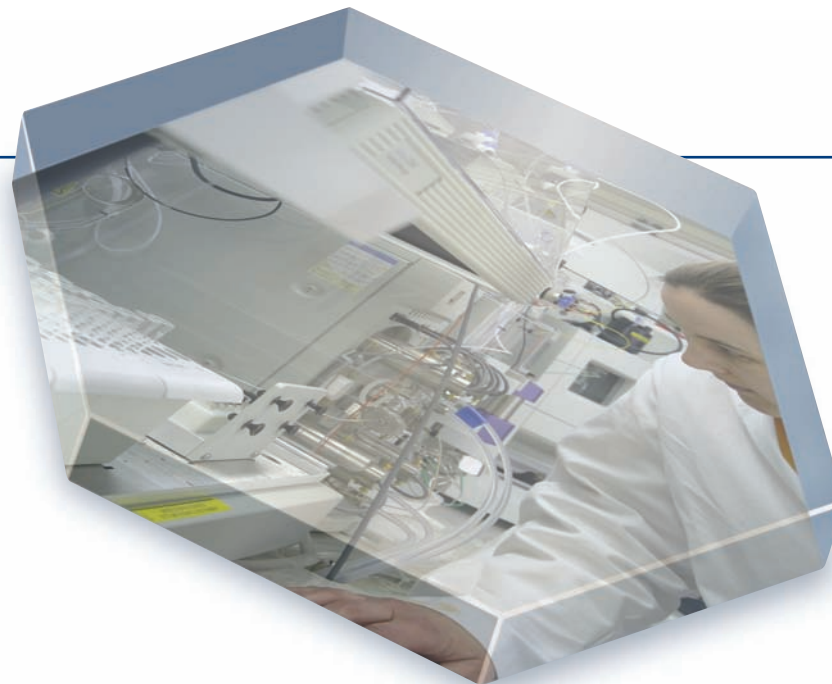
Confidentiality

Because Key Organics is a fully integrated operation undertaking all stages of a project in-house, knowledge is tightly protected, providing security that other companies who out-source certain aspects of the work cannot match.

Flexibility of Service

FTE KOCAS team members are selected for the appropriateness of their skills and experience in relation to the project; enabling them to be proactive, flexible and dedicated to a client's changing needs.

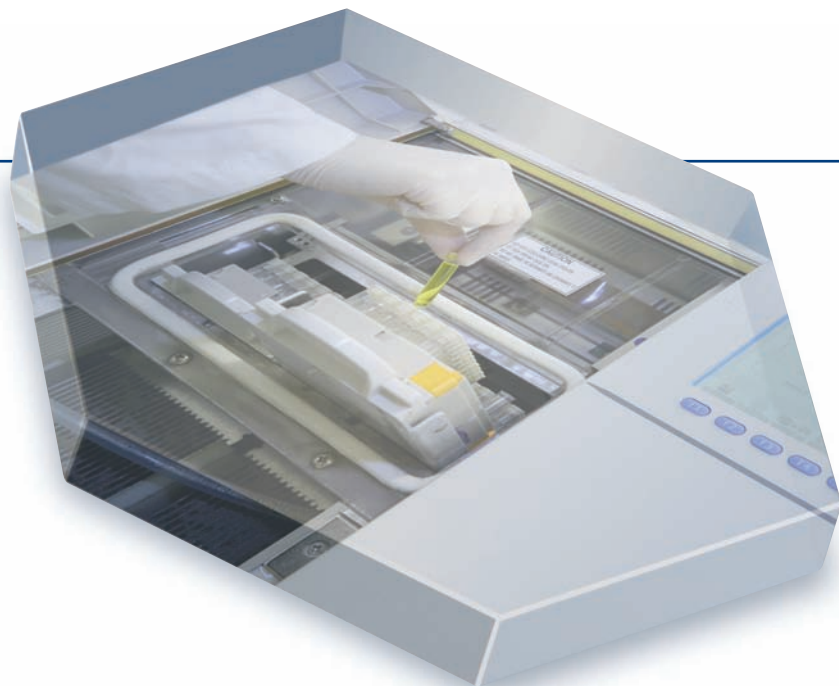
Key Organics provides high quality chemistry, offering novel synthesis solutions, whilst communicating effectively with the client to meet their requirements and wishes.



Value and Quality

Competitive pricing in relation to capabilities, coupled with sector-leading quality and service, delivers unbeatable value for money.

Trust is the Key



Key Organics – your flexible partner to provide solutions for your chemistry needs

Custom chemistry

Confidentiality

Key Organics clients range from major multi-nationals to biotechs, start-ups, and virtual companies. All have one thing in common – the need for absolute discretion and total confidentiality. A fully integrated operation, without the need for out-sourced services, ensures Key Organics has the control and security clients demand.

Value and Quality

KOCAS Custom synthesis provides individual quotations on an up-front/milestone/phased payment basis. Both quotations and chemistry are delivered by chemists with proven track records of succeeding with novel and difficult syntheses.

Competitive pricing in relation to capabilities, coupled with sector-leading quality and service, delivers unbeatable value for money.

Flexibility of Service

Custom synthesis projects are suitable for discrete projects and single compounds. Our quotations will detail delivery schedules, milestones, and highlight any issues foreseen.

Key Organics will advise when it believes that better value for money will be achieved if the project is tackled on an FTE basis.

Such projects may include, but are not limited to:

- Specific targeted compounds according to validated routes
- Compounds for metabolite studies
- Synthesis of Bulk Intermediates (up to 20kg annually)

Flexibility is the Key

Bionet Screening compounds – a diverse collection of novel compounds for screening assays

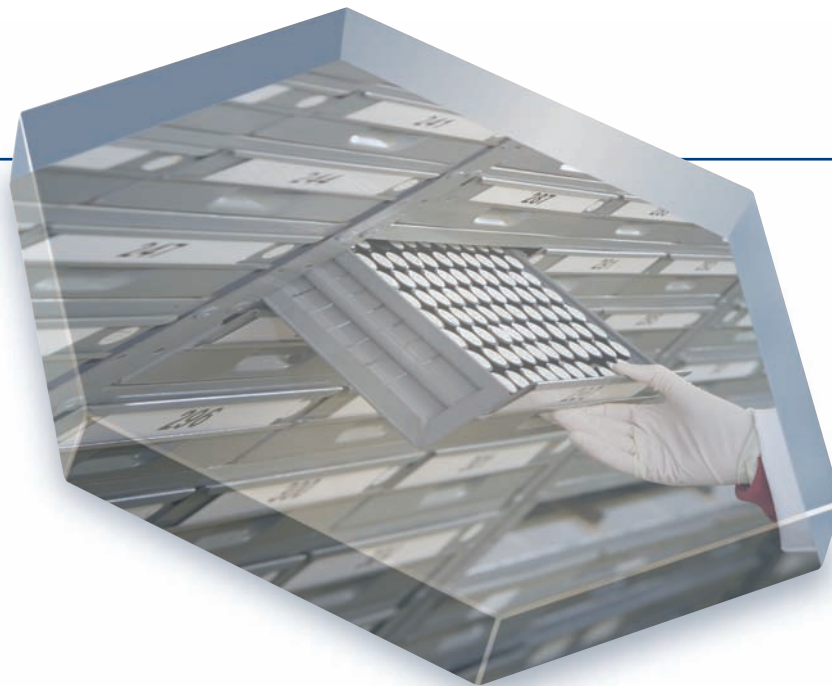
The world renowned 'Bionet Screening' catalogue currently contains over 50,000 novel compounds with regular additions. These compounds have proven activity across the pharmaceutical, biotechnology, and agrochemical industries and over 90% of these compounds are unique to Bionet.

Bionet Diversity Sets offer a representative and cost-effective 'taster' of the entire screening catalogue, available in 2,000, 5,000, and 10,000 compound sets.

Bionet Research Intermediates – unique scaffolds for chemistry synthesis

The 'Bionet Intermediates' catalogue currently contains over 5,000 novel compounds. Over 90% are uniquely manufactured by Key Organics for Bionet's rapidly growing collection, which is constantly being enriched and refreshed.

The 'Screening' and 'Intermediates' collections are enhanced with the addition of selected compounds from trusted external suppliers.



Novelty is the Key



Key Organics

Quality

Every compound is quality assured by our in-house Analytical Department. The standard minimum purity for Bionet Intermediates is >95%, and for the Screening Catalogue is >90%.

Flexibility

Bionet compounds can be ordered direct from Key Organics by telephone, fax, email, e-trading, or through a dedicated network of worldwide agents. A scale-up service to 20kg per annum for single compounds is available.

Service

Key Organics' Customer Relations Department is dedicated to the efficient handling of orders and answering client queries. Same day despatch is available for small orders placed before 10am UK time.

Value

Key Organics' Bionet collection offers competitive transparent pricing, coupled with sector-leading quality and service whilst delivering unbeatable value for money.

Service is the Key



STATUS RUN TIME VACUUM (mbar) ROTOR TEMP (°C) CHAMBER TEMP (°C)

02:20 977 21 13

STOP
PAUSE
RUN
DEFROST
DRI-PURE

GeneVac
TECHNOLOGIES

WARNING
This equipment is for laboratory use only. It is not to be used for medical or clinical purposes. Read the manual before use.

THIS POWER SUPPLY
FOR ROTARY EVAPORATORS
GENEVAC



Highfield Road Industrial Estate Camelford Cornwall PL32 9RA United Kingdom
Telephone +44 (0) 1840 212137 Fax +44 (0) 1840 213712
sales@keyorganics.net

www.keyorganics.net